

CIRCLE BAY BOARD OF DIRECTORS MEETING MINUTES  
December 5, 2019  
CIRCLE BAY YACHT CLUB CONDOMINIUM ASSOCIATION, INC.

Meeting was called to order in the Association Clubhouse by President Doris Brennan at 10:00 a.m. The Pledge of Allegiance was made followed by a moment of silence honoring those who are now serving and have served in the Armed Services. The Secretary called the roll. Present were: Doris Brennan, President; Bernie Beauchemin, Vice President; Barry High, Treasurer; Toby Hohenstein, Secretary; and Directors Bill Hines, Chuck Davis and Glenn Meyer; Todd Harper, Manager.

Discussions:

Property signage: All the current signs are wood and are rotting. They will be possibly replaced using synthetic materials for longer life.

Several metal doors need to be replaced and others will be painted. Looking for a quote from SPS before making a decision.

Internet and TV: President Brennan lead off the discussion noting that the Board would be postponing a vote on any proposal at this meeting. Comcast and Hotwire are among several companies that have been considered but tabled due to high costs. President then introduced Tyler Bell of Broadstar. Highlights of his presentation are: Broadstar has been in business for 25 years and headquarters is located 1/2 hr south of Stuart. They have an A+ rating with BBB. They will: upgrade TV from coax- cable to fiber, all channels will be high def, increase internet speed from 50 to 500Mbps, individuals can get personal channel upgrades, for more channels and on demand for a nominal fee. They will supply commercial grade routers in each unit and will upgrade our dishes on the roof to larger diameter dishes versus our smaller ones, no charge for service calls, and wifi coverage to all amenity areas. First year cost per unit is \$45, then \$49 second year, then 3% a year, 5-7 seven year contract with an opt out clause.

A review of Joe's plan for continuation, is one company for TV, one for internet and a suggested consultant to oversee all. He presented a budget for 2020 of \$41.73 per unit. It was suggested that some of our equipment might need upgrading as Bernie mentioned we had recently paid \$3,000 for replacement equipment. The 2020 budget allows for \$50.00 per unit for TV and Internet. Both Joe's plan and Broadstar's proposals are under Board consideration. (All proposals can be supplied at request at the office).

The meeting continued with a motion to enter into a new landscape contract with East Coast Landscape by Bernie Beauchemin and seconded by Glenn Meyer. Discussion included the fact that East Coast will replace all sprinkler heads which our current contractor will not do. Motion passed unanimously.

Motion to adjourn the meeting at 11:25 a.m. was made by Glenn Meyer and seconded by Bernie Beauchemin. Passed unanimously.

Respectfully submitted,

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Toby Hohenstein Secretary